Always with you
Bridge to World, Nature, Future

KISWEL
WELDING BUSINESS
Solution by Industry
THE GRAND JOURNEY.

Amongst all mammals, the African Elephant is second to none in terms of long-distance travelling as a herd.

Like the elephant that symbolizes trust and longevity, KISWEL aims to carry on this symbol by always going back to our Management Philosophy of Creativity, Trust, Perserverance and Substantiality.
INTRODUCTION

Since its founding, KISWEL has earned the trust of customers by focusing only on welding materials. We aim to become the leading specialty welding materials company that places its highest priority on customer value.

KISWEL has solely focused on manufacturing welding materials for a solid period of over 50 years. While the welding material industry was still in their early stages during the 1970s and 80s, we have invested, dedicated and took part in contributing to the growth of the domestic industrial foundation.

With the demand for high quality and technology taking place in the 1990s, we have followed through with the establishment of an R&D Center equipped with cutting-edge equipment and the automation of our manufacturing processes. The certification of the global standards of QS-9000, ISO/TS 16949, and ISO 14001 are a small display of our contribution to the enhancement of the global steel industry.

Along with the Headquarters located in Seoul, KISWEL has four manufacturing plants and an R&D Center located in Korea. Globally, KISWEL operates manufacturing plants in the U.S., Malaysia, and China along with branches located in the U.S., Japan, China, Vietnam, Malaysia Thailand, and Luxembourg. Today, our products with the trademark “Elephant logo” can be seen in over 120 countries worldwide.

KISWEL will always strive to maintain the highest quality of materials and continue as an industry leader with pride in enhancing the national competitive edge and ultimately the global market. We would like to thank you for providing us with the opportunity to better satisfy you.

KISWEL Family

Sam Hwa Steel Co., Ltd
IHTW
Induction Heated,
Quenched and
Tampered Wire
ESW
Energy Saver Wire

Korea Heat Treatment Co., Ltd
PC Bar
Prestressed Concrete
Steel Wire

Heung Kuk Steel Wire Co., Ltd
FCW

Korea Omega Co., Ltd
Investment
Consultation Services

Affiliated Companies

KISWIRE Co., Ltd
Wire Popes
Steel Tire Cord
Bead Wire

KOS Co., Ltd
Stainless Wire
Products

Jisan Resort Co., Ltd

ET Land Co., Ltd
Electrical Appliance
Distributions
CHRONOLOGY

2010
16. 06 Selected as a ‘World Class 300’ Company (Korea’s 300 most prominent medium-sized enterprise)
14. 12 Establishment of Monterrey branch (Mexico)
12. 08 Establishment of Poswelding, Joint Venture with POSCO
11. 04 Establishment of Pohang Factory [FCW]
10. 05 Certified with ASME QSC [American Society of Mechanical Engineers Quality System Certificate]

2000
09. 08 Establishment of Ho Chi Minh Branch (Vietnam)
09. 07 Establishment of Bangkok Branch (Thailand)
08. 12 Awarded for 100 Million Dollar Export from the Government
07. 02 Establishment of Dubai Branch [UAE]
06. 08 Establishment of KISWEL INC. (Manufacturing plant in the U.S.)
05. 02 Certified with ISO/TS 16949
04. 05 Establishment of KISWEL DALIAN LTD. (Manufacturing plant in China), R&D Center Kickoff
02. 03 Awarded ‘Bronze Tower Medal of Industry’ in commemoration of National Tax Day
01. 03 Establishment of KISWEL SDN BHD (Manufacturing plant in Malaysia)

1990
99. 09 Certified with QS 9002 and ISO 14001
99. 01 Renamed as KISWEL LTD
97. 09 Selected as a ‘Top 50 Company’ for excellence in quality by the Korean National Agency for Technology and Quality.
96. 11 Awarded for 50 Million Dollar Export from the Government.
95. 10 Certified with ISO 9002

1980
89. 10 Completion of stainless steel welding manufacturing facility
89. 02 Establishment of Sales Company in Japan [KISWEL JAPAN LTD.]
88. 10 Completion of Flux-cored wire plant in Changwon
87. 06 Certified with 1st grade certificate for Quality Management from Korean Industrial Advancement Administration, No. E41-16
87. 02 Establishment of R&D Center for Welding Technology
84. 06 Acquired additional certification by the Japanese Industrial Standards [JIS Z3321]
82. 12 Certified with Japanese Industrial Standards [JIS Z3211, Z3212]

1970
78. 10 First production of specialized welding materials
78. 06 Joint technical partnership with the Japanese electrode manufacturer TOKUDEN
73. 07 Expansion of facility and establishment of specialized welding electrode plant
73. 07 Founded KOREA WELDING ELECTRODE CO., LTD. Spin-off from KISWIRE

1960
69. 07 Established technical partnership with Nippon Steel & Sumikin Welding (formerly Fuji Welding Electrodes Corporation)
69. 03 Establishment of Welding business department in KISWIRE
RESEARCH & DEVELOPMENT OVERVIEW

Originally starting as a technology department in 1973, our R&D center has come a long way from becoming the premier R&D center in the industry to be registered with the Ministry of Science & Technology in 1987 to moving to its current location in 1995 for enhancement of efficiency and finally constructing today’s state-of-the-art R&D center in 2002. Today, our R&D center is even equipped with pilot manufacturing lines so the production of newly developed products according to the requirements of our customers’ can be supplied in real time.

All comprising top-caliber researchers, the 5 different teams of Materials R&D, Advanced Materials Development, Technology Development, and the Analysis team collectively and extensively aim to:

1) Expand globally through joint research with scholar/industrial/research organizations along with a customer-oriented mentality.
2) Develop the general, specialized, eco-friendly and value-added categories of our FCW, MCW, SMAW, MIG/TIG, and SAW products.
3) Focus on the development of new materials such as our Ti-powder while offering professional training on welding techniques and expert customer support with their.

Our R&D Center continues their research on specialized welding technologies in the sectors of energy (wind and solar), offshore plants, oil & gas drilling, and subsea equipment. As a proud sponsor of the IIW (International Institute of Welding), we contribute our passion and support to the welding society and thrive to eventually lead the welding industry.

Chronology

<table>
<thead>
<tr>
<th>Year</th>
<th>Date</th>
<th>Event</th>
</tr>
</thead>
<tbody>
<tr>
<td>2010</td>
<td>10. 10</td>
<td>Merged into the Central Technology Institute</td>
</tr>
<tr>
<td>2010</td>
<td>10. 05</td>
<td>Selected as the Leading R&amp;D Center in Changwon</td>
</tr>
<tr>
<td>2000</td>
<td>04. 05</td>
<td>R&amp;D Center Kickoff</td>
</tr>
<tr>
<td>2000</td>
<td>02. 07</td>
<td>New Wing Construction Completed</td>
</tr>
<tr>
<td>1990</td>
<td>98. 10</td>
<td>Expansion of R&amp;D Center</td>
</tr>
<tr>
<td>1990</td>
<td>98. 10</td>
<td>Relocation of R&amp;D Center within Changwon Plant</td>
</tr>
<tr>
<td>1980</td>
<td>87. 07</td>
<td>Registered as Corporate R&amp;D Center (Ministry of Science &amp; Technology)</td>
</tr>
<tr>
<td>1980</td>
<td>87. 02</td>
<td>Opening of Welding Technology Lab in Busan Plant</td>
</tr>
<tr>
<td>1970</td>
<td>73. 07</td>
<td>Established as Technology Department in KISWEL</td>
</tr>
</tbody>
</table>

Location

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PRODUCTION
PLANT LOCATION

KOREA

CHANGWON
- Solid Wire
- FCW [All types]
- Bonded SAW Flux
- MIG / TIG

BUSAN
- Covered Electrode
  [All types]

POHANG
- FCW [Baking]
  - For General Sectors

POSWELDING
- Composite Wire
- Bonded SAW Flux
- Seamless FCW [Baking]

OVERSEAS

CHINA
- FCW
  [Non baking, Baking]
  - STS 400
  - Self shielded

MALAYSIA
- Covered Electrode
  [All types]
- Solid Wire
- FCW [Baking]

USA
- Premium FCW
  [All types]
  - Self shielded
  - For low temp.
SALES & MARKETING
HOW KISWEL SERVES

QUALITY
KISWEL commits 100% to quality. Our wide range of welding consumables are manufactured in ISO certified facilities. On top of detailed certifications, we are readily available to provide special quality requirements such as specialized certifications and testing upon request.

TECHNICAL SERVICE
Manufacturing is merely a minor aspect of what we have to offer. We at KISWEL are prepared in making sure the optimum product is selected depending on the welding performance needed on site. With a team of more than competent engineers, we are ready to provide technological and practical solutions. We not only thrive to benefit our customers in terms of technicality but also in terms of providing and guiding our customers towards cost efficient methods while enhancing productivity.

SOLUTION MARKETING
Our product range is a direct reflection to the rapid changes occurring constantly in all industrial sectors. Additionally, with new steel types developing everyday, we continuously seek to develop our products accordingly to provide the optimum welding consumable.

INFORMATION
Detailed information regarding our wide product range can be found both offline and online through our website www.kiswel.com. When further detailed information is required, we are always ready to provide technical data documents upon request.

TRACK RECORD
As a major supplier of welding consumables to a wide variety of large industries, KISWEL has proudly established to become a supplier of highly approved products encompassing high quality, technology and satisfaction.

* For detailed information regarding our track record by industry, * please contact our Solution Marketing Team at solution@kiswel.com
THE EXPERT’S RESPONSE
WHY WE WORK WITH KISWEL

Mr. Yoo Jang-Yong, Ph.D
Group leader
Energy and Shipbuilding Marketing Dept.
Energy and Shipbuilding Solution Group

Even good quality steel products cannot be used by customers if they are uneconomical, or inconvenient for consumption. POSCO pursues Solution Marketing which provides not only hardware - “top performance steel products“- but also accompanying software - “application technology” and “commercial support,” so that the customer can use POSCO’s products more easily and economically.

POSCO held the Global EVI Forum under the theme of “From Steel Supplier to Solution Partner,” to explain solution marketing to more customers and strengthen the partnership between POSCO and its customers. At the event, the CEO of POSCO introduced Solution Marketing to over 1,200 participants from more than 500 client companies, including domestic automakers, shipbuilders and home appliance manufacturers, as well as global companies such as Volkswagen and Nissan. Here, he delivered the message that POSCO will contribute to its customer’s success and advancement by providing differentiated solutions. This event also provided an opportunity for POSCO to materialize the results of Solution Marketing by enabling the initiation of over a hundred technology cooperations and sales agreements with its customers.

In Solution Marketing, the application of welding technology is a crucial aspect. Therefore, KISWEL’s R&D group has been of tremendous help to us in actually putting our Solution Marketing to practice.

We would like to use this opportunity to truly express our appreciation to KISWEL.

Truly yours,

Yoo Jang-Yong
POS CO OVERVIEW

POS CO (formerly Pohang Iron and Steel Company) is a multinational steel-making company headquartered in Pohang, South Korea. With the output of 42 million tonnes of crude steel in 2015, this made POS CO the world’s fourth-largest steelmaker by this measure. In 2016, it was named as the 173rd world’s largest corporation by the Fortune global 500. POS CO has also been selected as the world’s No.1 steelmaker for 7 consecutive years in 2016 by World Steel Dynamics (WSD) in New York.

POS CO on KISWEL

Following the establishment of KOREA SANGSA in 1945, KISWIRE and KISWEL were established in 1961 and 1973, respectively. Ever since 1980 - a year after POS CO’s establishment of their 1st wire-rod plant - KISWIRE and KISWEL has consistently covered the largest portion of POS CO’s wire-rod products supply.

KISWEL’s support of welding technologies for the application of steels in the major industries of Shipbuilding, Pipeline, Automobile, and so on has been ongoing. Furthermore, POS CO’s Welding & Joining Research Group and KISWEL’s R&D team has been working closely in expanding to new market’s through the development of welding consumables and processes for new types of steels.

Inquiry to Solution Marketing Team
solution@kiswel.com
THE EXPERT’S RESPONSE
WHY WE WORK WITH KISWEL

Although KISWEL and KOMATSU have been cooperating from long before, I personally formed a business relationship with KISWEL since my early days as a section chief at the Osaka Plant in 1997.

In manufacturing Construction and mining equipment, welding is absolutely crucial. To maintain a uniform quality worldwide, our assembly plans and parts are the same regardless of location. In short, the welding consumables used in our Osaka plant can be used in any of our other manufacturing sites. Besides the widely considered variables of QCD, we are faced daily with high and unexpected demands from our customers which applies to our suppliers as well.

With such high requirements, I have come to realize that only a handful of welding consumables manufacturers can cope to the likes of KISWEL. Through my ever-growing trust towards KISWEL in assisting us to step up our competitive edge, the KISWEL brand is definitely a brand to count on.

Today, we at KOMATSU, continue to lead in the Construction Machinery sector with the help of KISWEL in not only Osaka but in Southeast Asia and Europe.

I would like to take this opportunity to sincerely thank KISWEL for their reliability and thus far failing to ever disappoint us.

Truly yours,

Akio Iwasaki

Mr. Akio Iwasaki
President, Casting Division, Production Division
President, Komatsu Castex Ltd.
KOMATSU OVERVIEW

KOMATSU is a Japanese multinational corporation that manufactures construction, mining, and utility equipment, as well as industrial equipment like press machines, lasers and thermoelectric modules.

Its headquarters are in Minato-ku, Tokyo, Japan. The corporation was named after the city of Komatsu, Ishikawa prefecture, where the company was founded in 1921.

Worldwide, the KOMATSU GROUP consists of KOMATSU LTD. and 181 other companies (143 consolidated subsidiaries and 38 companies accounted for by the equity method).

KOMATSU is the world’s second largest manufacturer of construction equipment and mining equipment. However, in some areas KOMATSU has the largest sales. It has manufacturing operations in Japan, Asia, Americas and Europe. KOMATSU manufacturing makes the largest bulldozers in the world, the D575 with KISWEL welding material solutions.

KOMATSU on KISWEL

Among foreign welding consumables manufacturing companies, KISWEL takes pride in being the first to acquire the JIS (Japanese Industrial Standards) Certification.

With the help of KOMATSU being the first to open its door to a foreign company, KISWEL has become globally competitive within the welding sector.

KISWEL takes pride in having the world’s largest producing Solid Wire factory located in Changwon, Korea.

All this being said, we thank KOMATSU, for helping us to dominate in supplying to heavy equipment productions. In order to effectively cope with the evolving market of construction machinery, the R&D teams of KISWEL and KOMATSU’s have regularly conducted technical exchange meetings since 2000.

Through these cooperative meetings KISWEL has been able to provide according to the requests of KOMATSU.

Inquiry to Solution Marketing Team
solution@kiswel.com
KISWEL’s Global March Forward

KISWEL SDN BHD

KEY PRODUCTS

Optimum SMAW wires for pipe welding (KH-500W[PW], KK-50LF[API]) 1
SMAW encompassing a wide application range for general steel structures (KR-3000[API]) 2
FCW with superior low temperature impact values (K-71UT) 3
FCW with excellent mechanical properties under PWHT condition (K-71TSR, K-81TSR) 4
Solid wire with smooth arc stability (KC-28CF) 5
INTRODUCTION

As KISWEL’s premier overseas plant, KISWEL SDN BHD - located in Johor, Malaysia - was established in 1997. With an annual production capacity surpassing 60,000 MT, KISWEL SDN BHD has proudly become the largest welding consumables Manufacturer in Southeast Asia. Taking into account the large capacity and availability to deliver as requested, our Johor plant plays a key role as a frontier in penetrating the Middle-east and African market.

We are readily available to offer a wide range of welding consumables including electrodes of low hydrogen type and for low temperature use in addition to a wide range of FCW.

To meet the needs of the increasing demand for high-quality and premium facilities required within the energy industry, we have made substantial investments in upgrading and expanding our solid wire and electrode production line. With our newly implemented line operating since 2016, we have been supplying products of equal quality to our HQ by only using the finest wire rods and flux supplied directly from our HQ.

Equipped with our current production and R&D capability, we are supplying as requested. Starting from merely a supplier, we have developed to become a solution provider inspired to solve the welding needs of our customers today.

We would like to take this opportunity to thank you for using our products and always helping us to better serve your needs. In return, we promise to express our gratitude by providing you with products considering all aspects of QCD and an ever-improving solution marketing service package.

JOHOR

Johor, is one of the most developed Malaysian state, located in the southern part of Peninsular Malaysia. The state capital city of Johor is Johor Bahru. Johor is surrounded by Pahang to the north, Melaka and Negeri Sembilan to the northwest, and the Straits of Johor to the south, which separates Johor and the Republic of Singapore. The state also shares a maritime border with the Riau Archipelago from the east and Riau mainland on the west by the South China Sea and the Strait of Malacca respectively, both of Indonesian territories.

Johor has the second-largest population in Malaysia at 3.2 mill. as of 2010, which has increased to 3.6 mill. in 2016. The state’s ethnic composition consists of Malay 51.2%, Chinese 33.5%, Indian 10.7%, other ethnic groups 0.1% and non-citizens 4.5%.
KEY PRODUCTS

Superior Out-of-position FCW Weldability [K-71T Plus, K-71TP] 1

Slag-free MCW [KX-706M] 2


Low-alloy FCW customized to NACE regulations [K-81TMJ] 4

STS MIG Wire with superior weldability [M-308LSi, M-309LSi] 5

Aluminum Filler Metals [M-4043, M-5356] 6

Availability of DDP (Disposable Drum Pack) – [550lb & 900lb] 7

New product line release [Coming soon] 8
INTRODUCTION

Since our establishment in 2006, we are persevering in not only providing our customers with welding consumables of uncompromised quality but to also solidify KISWEL’s next step in becoming a globally competitive player within the welding industry. Based on our obsession about the quality of our products and through our production facility located in Kentucky along with our Houston office, we are developing daily by facing cut throat challenges every moment. Looking forward not only 80 years but into the next century, each and every one of us are continuously trying to provide more.

In moving one step closer to achieving our goal in leading the North-American market, our top-notch facility and efficient production methods continuously enable us to thrive, not to mention, we refuse to use any other than the highly trusted CR Strip as our main source of raw material. We at KISWEL INC., with the aim to becoming a total solution provider, have recently expanded our range of products by adding Aluminum filler metals. Furthermore, in order to meet the needs of a wide variety of customers, our supply of light weight and portable 2lb/10lb spools of self-shielded FCW wires have been showing great success. Through countless trial tests and technical partnerships, we are currently at the final stages of developing our Slag-free MCW products where the demand is particularly significant in the Automobile manufacturing industry.

With our current aim of supplying to Major EPC groups, we are currently in works with our headquarter’s R&D center in perfecting our FCW wires, specialized for the construction of high-altitude and important structures using HSLA steel. On top of this, we are also under the development of fine-tuning our products to be customized to the NACE regulations in order to meet the demanding requirements of the Oil & Gas sector.

Our brand is widely receiving recognition through various partnerships as we have been putting our main focus on listening and solving the difficulties of all aspects of welding. We have also been closely and aggressively involved with EWI (Edison Welding Institute) in testing the weldability of our product range with the purpose of providing our customers with nothing less than reliable data. With all this being said, as a supplier that complies to the AWS specification, we prioritize in supplying our customers with pristine value and have no doubt of becoming a trusted welding solution provider within the North American market.

We thank you for your support in enabling us to create a premium line of products to better suit your needs.
KISWEL’s Next Generation FCW

KISWEL DALIAN LTD.

KEY PRODUCTS

1. Excellent weldability FCW (K-71T, K-71TLF)
2. Highly applicable FCW for pipeline welding (K-NGSNi1)
3. FCW with superior low temperature impact values (K-71UT)
4. FCW with superior low temperature impact values (K-71UT, K-81TK2)
5. FCW designed for mechanized fillet welding (KX-200H)
INTRODUCTION

To meet the increasing demand for automated welding processes, KISWEL DALIAN LTD. was established in 2003 with production starting in the subsequent year. Our Dalian entity boasts a track record of supplying to EPC contractors in the energy industry (Oil & Gas, Pipeline, Storage tank, construction, etc.) and major shipyards for offshore plants. With our competitive edge gained once again from KISWEL DALIAN LTD., we are once again thriving to expand our footprint in a global scale in supplying FCW.

DALIAN

Dalian is a major city and seaport in the southern part of Liaoning Province, China. It is the southernmost city of Northeast China and at the tip of the Liaodong Peninsula. Dalian is the province’s second largest city and has a sub-provincial administrative status. The Shandong Peninsula lies southwest across the Bohai Strait, Korea lies across the Yellow Sea to the east.

KISWEL DALIAN LTD. is located within the heart of the industrial zone of Dalian. With many benefits given to Dalian by the Chinese government, the title of “open-city” [1984] allows it to receive considerable foreign investment. The Development Zone was established in Jinzhou District, to which many Japanese companies, such as Canon, Mitsubishi Electric and Toshiba, followed by South Korean, American and European companies such as Pfizer. Dalian also houses auto-manufacturing plants for Chery, Dongfeng Nissan Passenger Vehicle Company.

In 2016, Dalian ranks 48th in the Global Financial Centers Index published by the Qatar Financial Centre Authority, the other Chinese cities on the list being Hong Kong, Shanghai, Shenzhen, Beijing and Qingdao.

The city has a continuous annual double-digit percentage increase in GDP since 1992. In 2014, the city’s GDP registered a 5.8% increase, reaching RMB 756.56 billion, while per capita GDP hit RMB 109,939. According to a nationwide appraisal by the National Bureau of Statistics, Dalian ranks eighth among Chinese cities in terms of overall strength. The city’s main industries include machine manufacturing, petrochemicals and oil refining, and electronics.

We at KISWEL DALIAN LTD., aspire to contribute and follow the footsteps of Dalian city’s development. We would like to take this opportunity to express our greatest appreciation to all our customers in helping us to support your welding needs better.
Global Presence
Our Global Network Available Wherever you are

OFFICE

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